

SEA BREEZE INVESTING IN THE FUTURE



AZERBAIJAN THE LAND OF FIRE

Azerbaijan is one of the oldest centers of civilisation.

Today Azerbaijan is a secular republic with a developed infrastructure, and in terms of the development level of state structures, it occupies a leading position in the Caucasus. The country develops steadily, investing a large part of the budget in the development of sports, education, tourism, and transport.

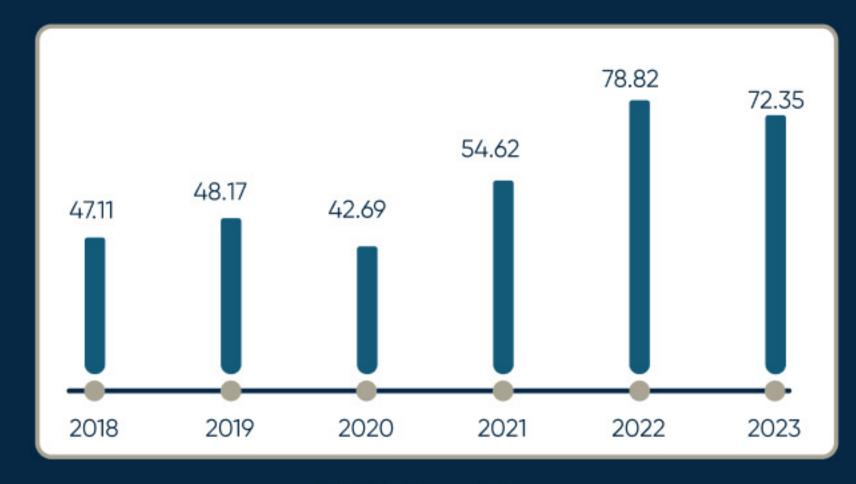
As an independent state, the Republic of Azerbaijan is a member of a number of international organizations, including the UN, the OSCE, the Council of Europe, the Organization of the Islamic Conference, the CIS and many others. Azerbaijan is also one of the founders of the GUAM regional group.



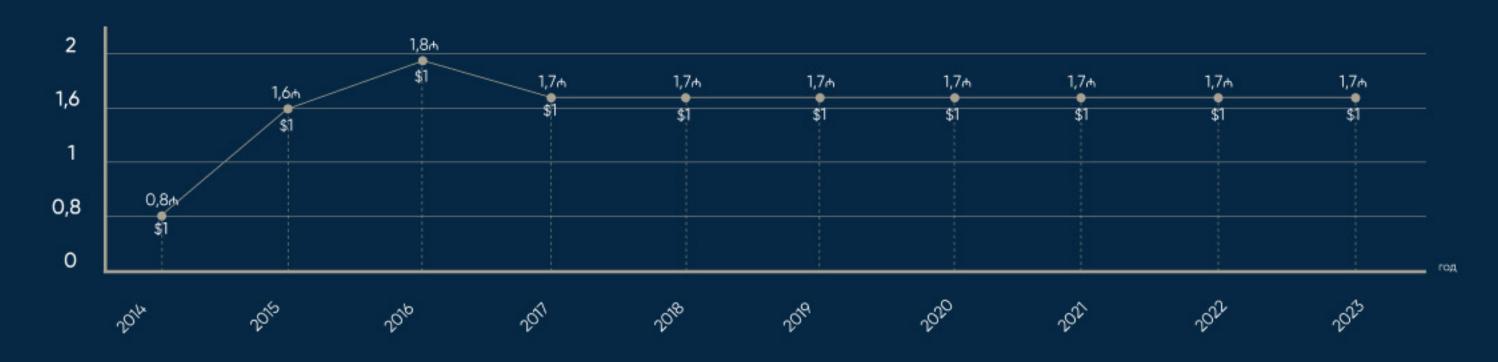
ECONOMY MAIN INDICATORS OF AZERBAIJAN

The economy of Azerbaijan is stable and shows a consistent average growth +2% per year.

Since 2017, the dollar to manat exchange rate has been stable at 1.7 (\$1 = 1.7 AZN) The forecast for the period 2024-2027 foresees the preservation of the exchange rate at the same level.



GDP, billion dollars



Stable exchange rate AZN/USD



Income of the population 2023



Population

AZERBAIJAN IN WORLD RANKINGS

According to the results of the world ranking Doing Business, Azerbaijan ranks 34th among 191 countries. Azerbaijan also ranked third in terms of Ease of Hiring Foreign Labor and ninth in terms of Time to Start a Business.

According to the FDI Intelligence rating (Financial Times), which assesses the level of investment prospects, Azerbaijan took 7th place in 2024









INVESTMENT ATTRACTIVENESS OF AZERBAIJAN

Azerbaijan retains its high investment attractiveness. Globally known companies invest in the country



Tourism Flow Growth



Low property and property sale taxes



Rapid economic growth



Residence permit



Secular State



Global brands

GLOBAL COMPANIES



















SEA BREEZE

















INVESTMENT IN REAL ESTATE FOR FOREIGN CITIZENS



Availability of purchase



Possibility to obtain a residence permit (from \$59,000)



No tax on acquisition



Registration of ownership rights to real estate



Low sales tax



Purchase by instalments



Low tax on ownership



INVESTMENT IN REAL ESTATE IN COMPARISON WITH FOREIGN MARKETS

The minimum threshold for obtaining a residence permit



Turkey from \$200 000



Azerbaijan from \$59 000



Greece from €400 000

The minimum lot price in premium projects



Dubai from \$380 000



without fit out: from \$90 000 with fit out: from \$115 000

SEA BREEZE

BAKU AS A NEW TOURIST HUB



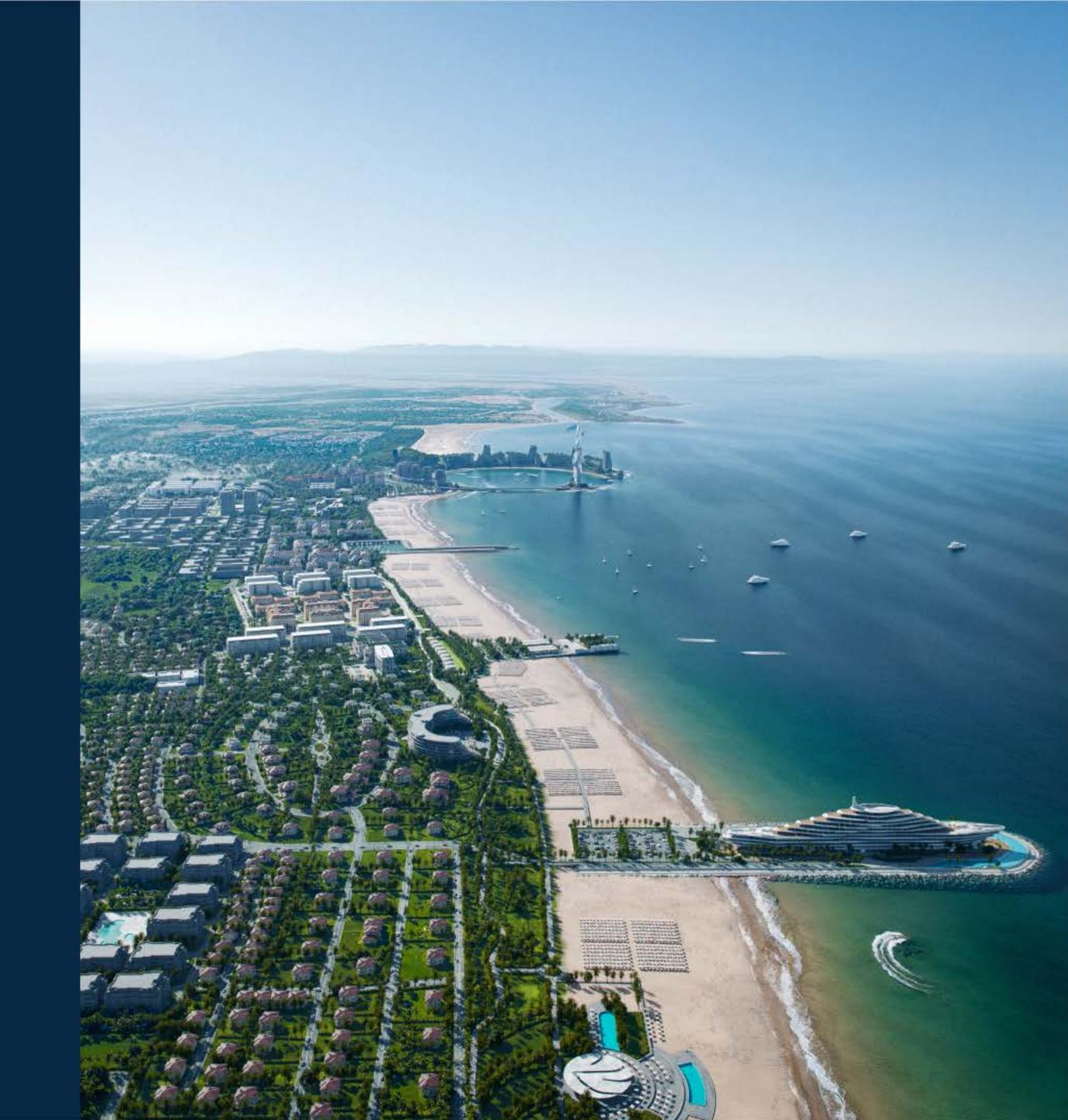


- 25 km+ Boulevard
- 50+ historical monuments
- 30+ museums
- Global brands of fashion houses, restaurants, hotels
- Active recreation and entertainment areas
- Resort areas and beaches

SEA BREEZE RESORT

Sea Breeze Resort is a stunning seaside resort and a residential complex on the Caspian coast. The mild climate, sea and sandy beaches are complemented by modern premium-class infrastructure:

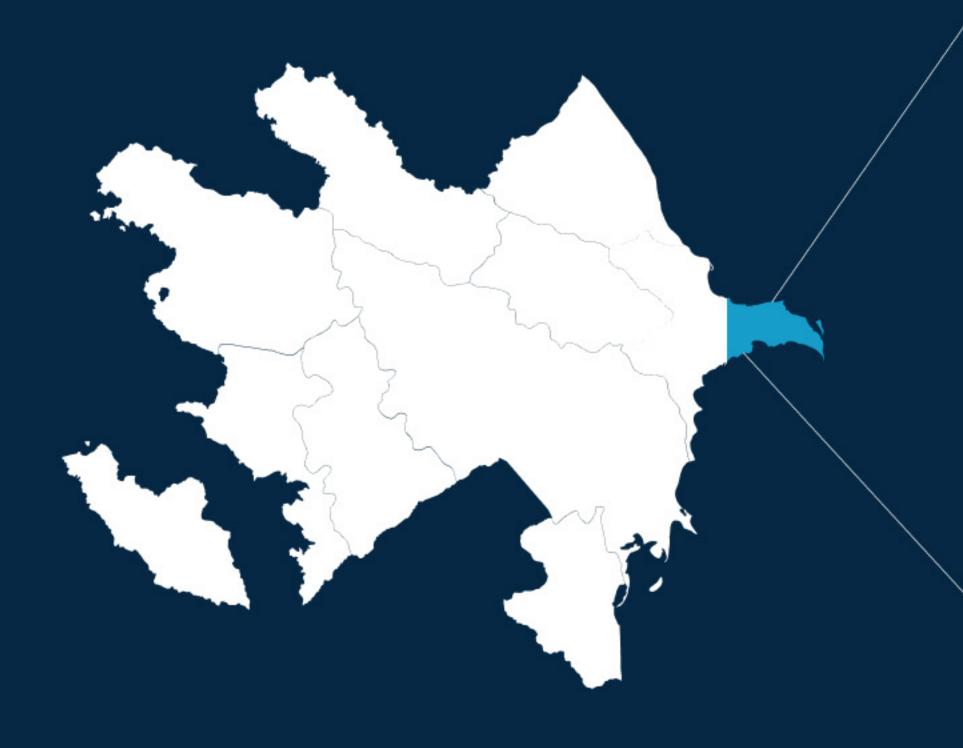
- Hotels
- Beach Club
- Water park
- Pier for yachts
- Bars, restaurants and food courts
- Event Hall
- Shopping and entertainment complexes
- SPA & Wellness centers
- Fitness centers
- Sports fields
- Kids' zones and Children's playgrounds
- School and kindergarden
- Art center
- 24/7 market
- Rescue and medical services
- 24-hour reception service



LOCATION SEA BREEZE

A new highway is being built – Boyukshor-Pirshagi.

Now it is possible to arrive from the center of Baku to Sea Breeze Resort in 22 minutes.







SEA BREEZE FUTURE 1500 HA



Landscaping

The Sea Breeze area is becoming greener and more picturesque every day



SMALL PLANTS 3,000,000 plants



OLIVE TREES 4.000 trees



PALMS 1,000 species



MEDIUM-SIZED TREES 70,000 trees



Transport optimization

Transition to golf cart transportation services and reduction of the number of cars in the Sea Breeze area



Sports and spiritual development



MASTER CLASSES FROM FAMOUS ATHLETES

REHABILITATION PROCEDURES



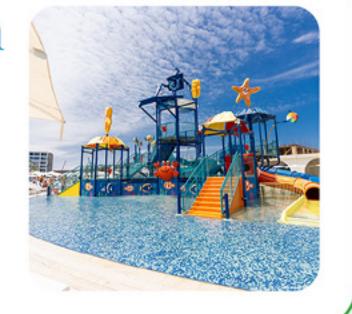




Labor resources Number of employees in 2018 - 350 Number of employees in 2024 - 6000+ 2018 2024 6000+ 350 2018 2024

Everything for children

Everything here is thought out for children: from exciting entertainment to high-quality educational institutions. We create a space where every moment brings joy and benefit, ensuring harmonious development and learning



Alternative energy

We install solar panels and strive to significantly increase the share of alternative energy to ensure a sustainable and environmentally friendly future



Coastal area

The coastal zone with a length of more than 7 km is constantly cleaned and improved



SEA BREEZE TODAY AND THE DYNAMICS OF DEVELOPMENT

Today

250 ha +
Territory

40 +

Real estate projects

15 000 +

Residents

 $3 \text{ mln m}^2 +$

built objects

Near-term prospects

500 ha + Territory

55 +

Real estate projects

115 000 +

Residents

 $5 \text{ mln m}^2 +$

built objects

ECOSYSTEM



Sea Breeze application



- your main guide
- information about facilities on the territory of Sea Breeze Resort
- purchase of tickets to the Beach Club
- reservation of sports grounds
- purchase of a membership to a gym or health center
- purchase tickets for all events





check-in/check-out control, etc •

regular financial reporting on your property • (analytics, proposals, forecasts, etc.)

transaction security guarantees.

system transparency.



Sea Breeze Booking



ADVANTAGES OF INVESTING IN SEA BREEZE REAL ESTATE

When investing in Sea Breeze real estate, payment can be made in various currencies:

- azerbaijani manat
- russian ruble
- euro
- us dollar
- yuan

Return on investment





From the airport to Sea Breeze – 15 minutes

From the city center to Sea Breeze — 22 minutes





SALES OFFICES IN 6 COUNTRIES AND 7 CITIES



















Operating sales offices

New sales offices coming soon

SUCCESSFUL SALES RESULT

100%

ready objects

100%

Sold out

Sold

6 000 +

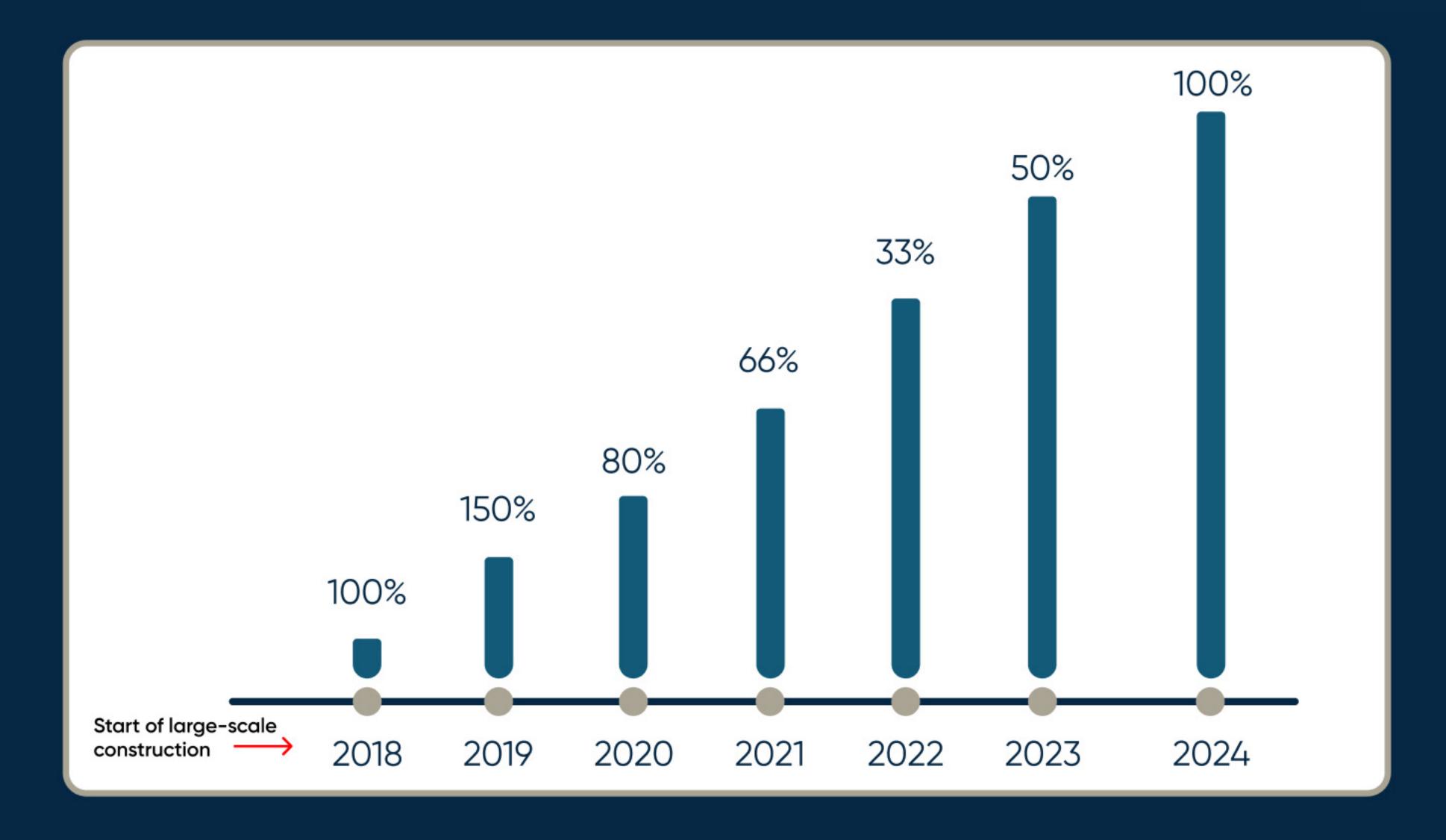
units

Average sales ratio

8,5

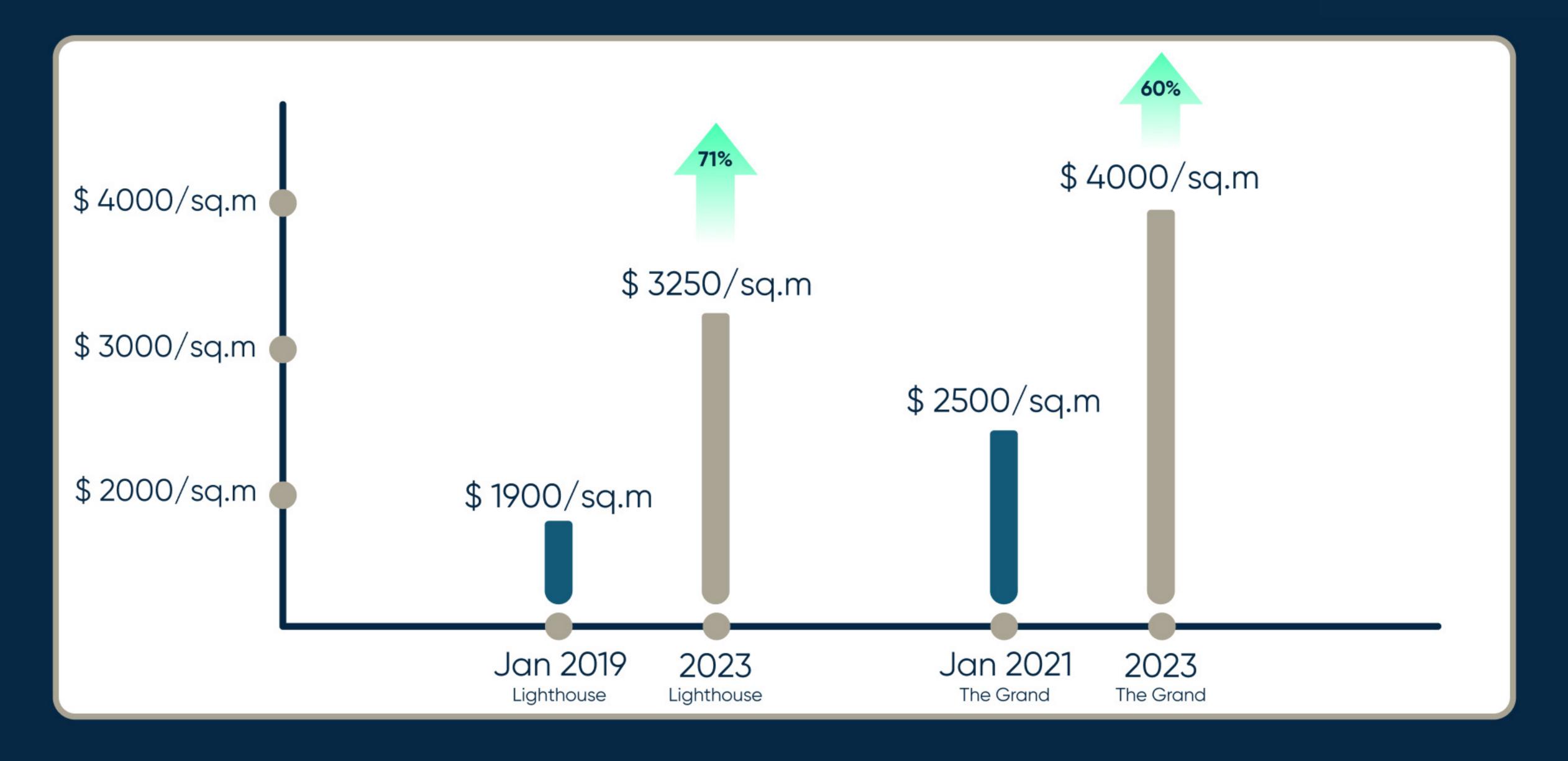
Units per day

SALES DYNAMICS*



^{*}Sales growth indicators from the previous year

PRICE GROWTH



PRICE INCREASE 2023-2024



INCOME ON THE EXAMPLE OF ONE APARTMENT

Area of apartments:

50 sq.m

Apartment price:

\$2 500 per sq.m / \$ 125 000

Average rent per month per season:

\$ 3 000

Average monthly rent out of season:

\$1200

Operating expenses, taxes:

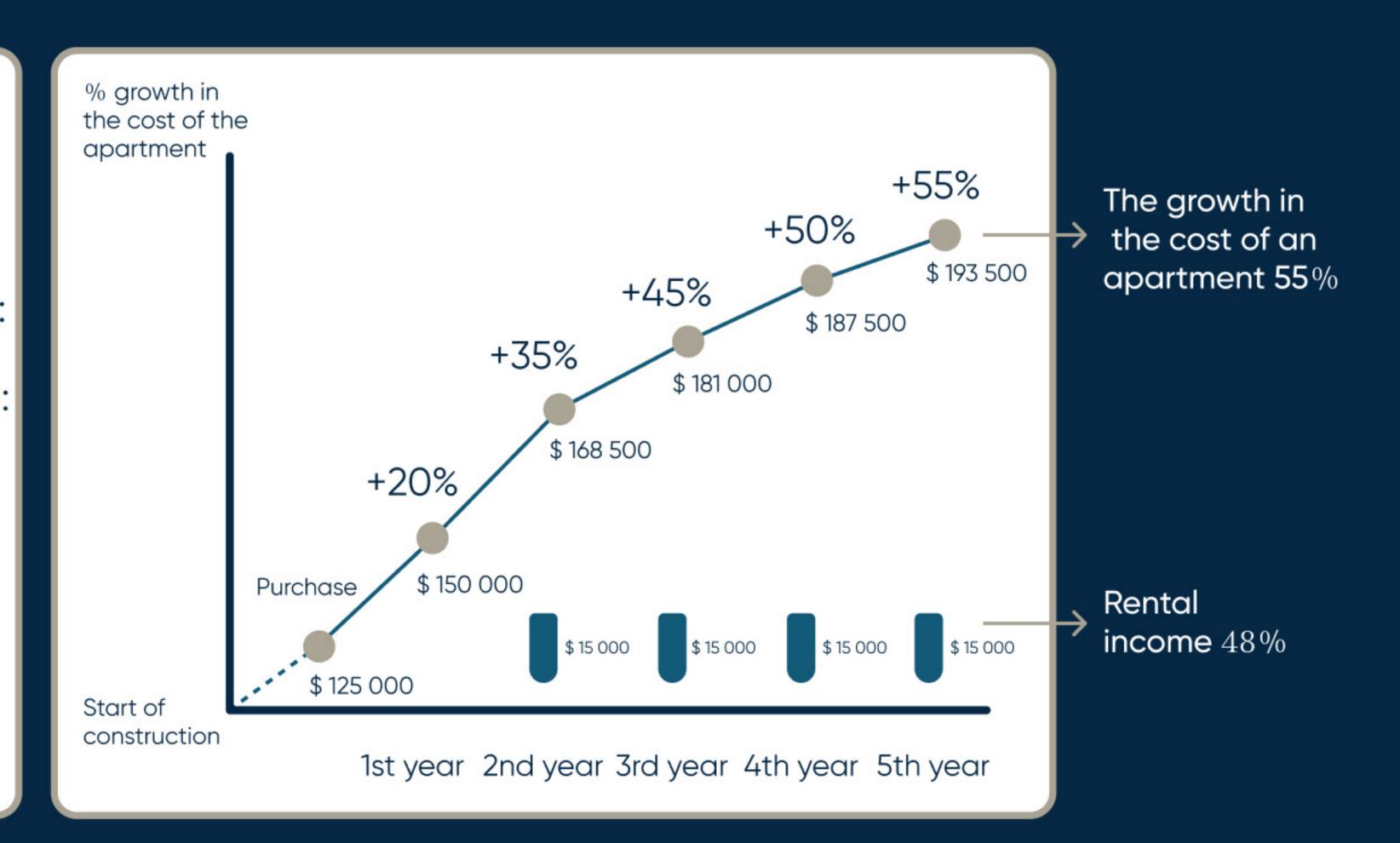
30%

% return over 5 years:

From rent – 48%

From the growth of the cost - 55%

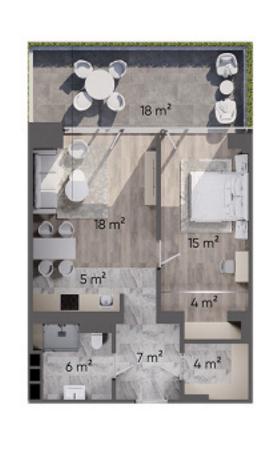
Total: \$ 128 500 - 103%



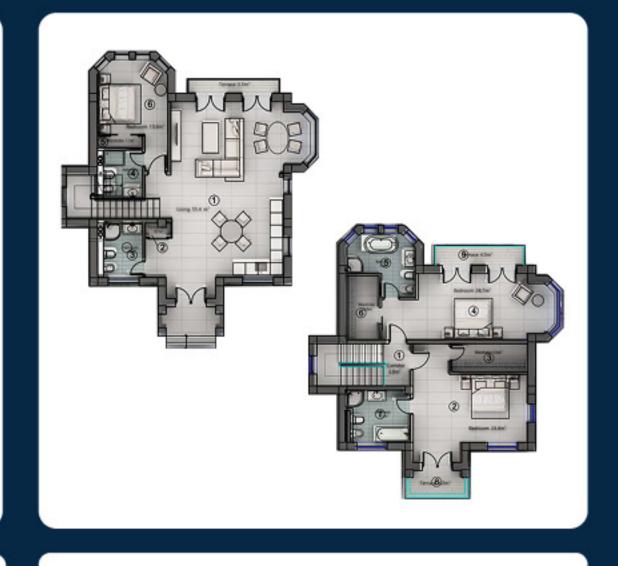
SALES STATISTICS BY NUMBER OF ROOMS

The average area of a lot sold is 82 sq.m.









Studios 40-60 sq.m. 40%

1 bedroom 70-95 sq.m. 38%

2+ bedrooms from 100 sq.m. 10%

Private villas from 200 sq.m. 12%

CUSTOMER SEGMENTATION



37% Men or 35 - 45

23% Men or 45 - 55

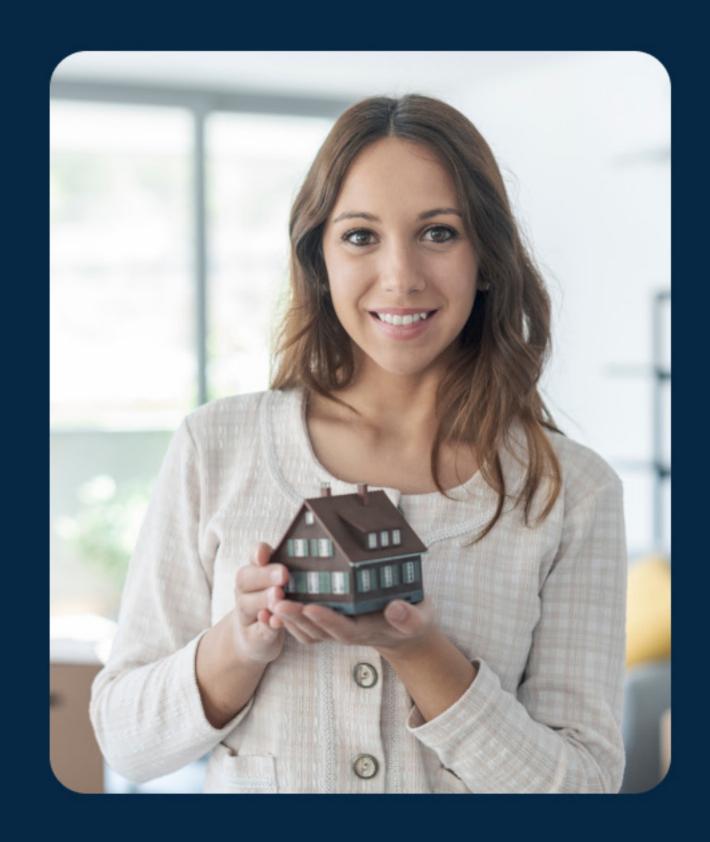
15% Women or 40 - 50

10% Men от 55 - 65

8% Men от 25 - 35

5% Women от 50 - 60

2% Women от 25 - 40



STATISTICS BY COUNTRY

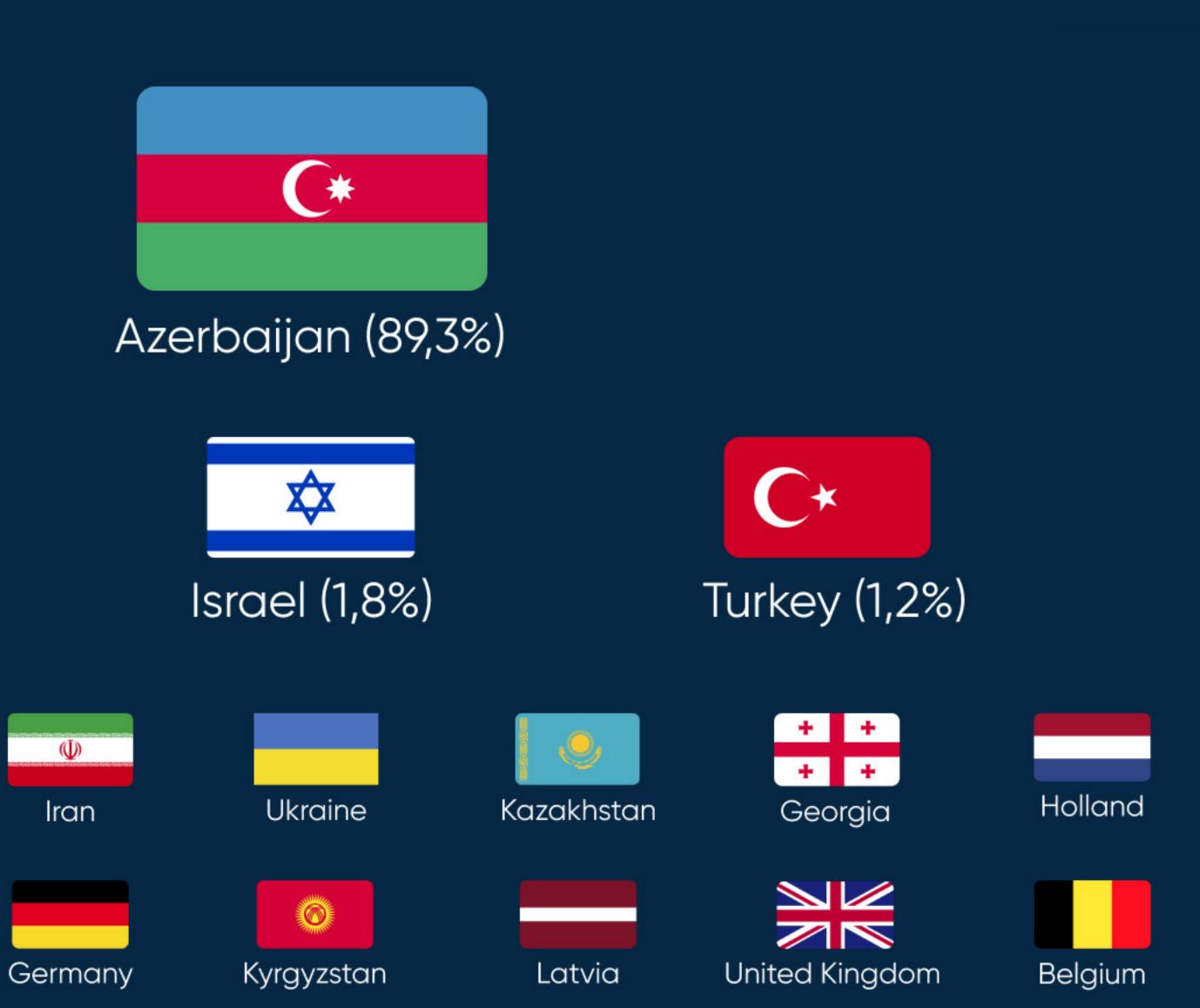
Russia (6,2%)

Uzbekistan

Moldova

Belarus

USA



INVESTMENT OPTIONS

We offer 2 main investment options:

B2C

- Acquisition of an asset portfolio in Sea Breeze construction projects
- Three asset portfolio formats are offered:
 - purchase of a pool of lots in various projects
 - purchase of a floor(s) in a project
 - purchase of a building in a project
- Option of subsequent reinvestment of proceeds in new real estate projects

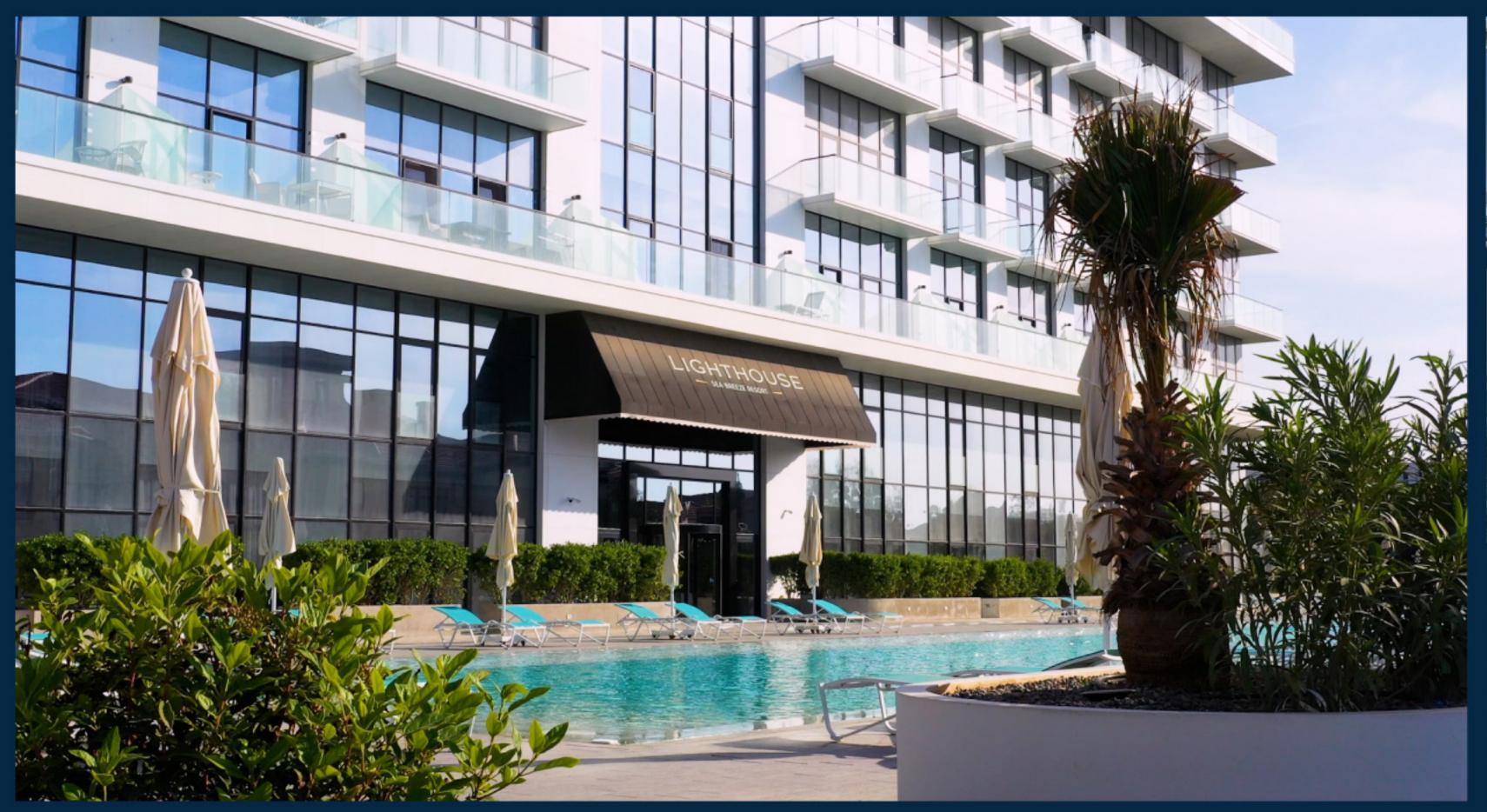
B₂B

- Acquisition of land to implement own projects
- Acquisition of land to implement one of the proposed projects by Sea Breeze
- Project implementation in partnership with Sea Breeze



COMPLETED PROJECTS

LIGHTHOUSE









THE GRAND







WHITE VILLAS









PARK RESIDENCES









PARK RESIDENCES 2









WHITE RESIDENCES

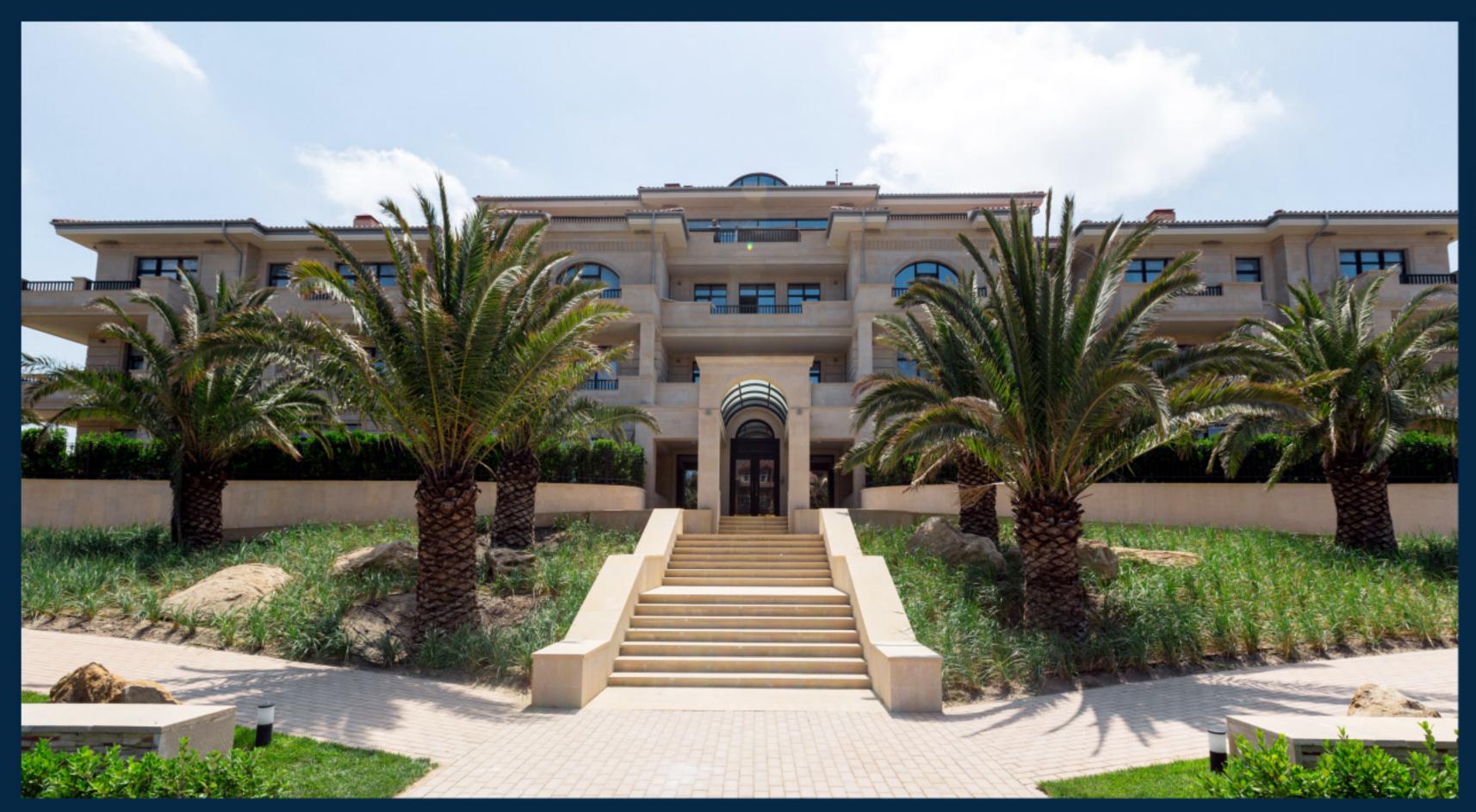








PALAZZO









POLO RESIDENCES









WOODVILLE









PRIVATE VILLAS





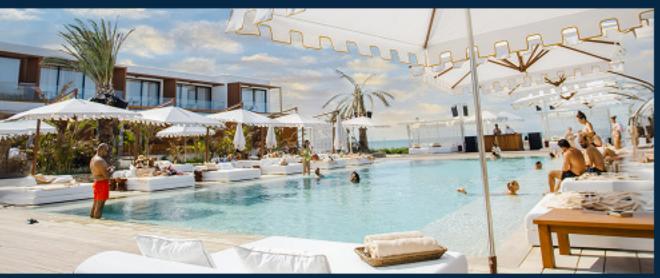
NIKKI BEACH











SCHOOL & KINDERGARTEN









ENTERTAINMENT



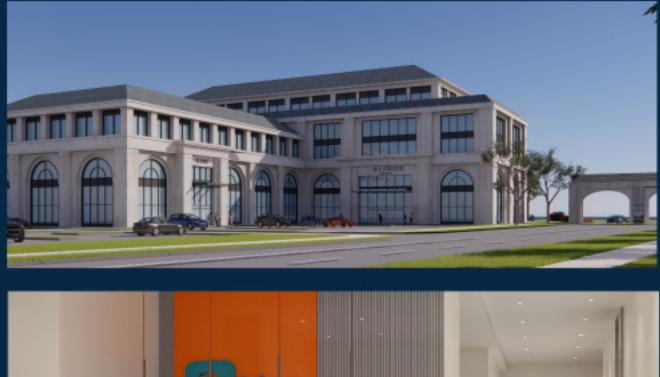


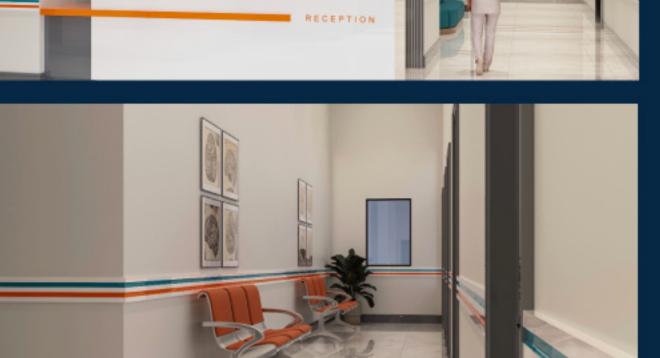




MEDICAL CENTER







BUSINESS CENTER









50+ CAFES, BARS AND RESTAURANTS





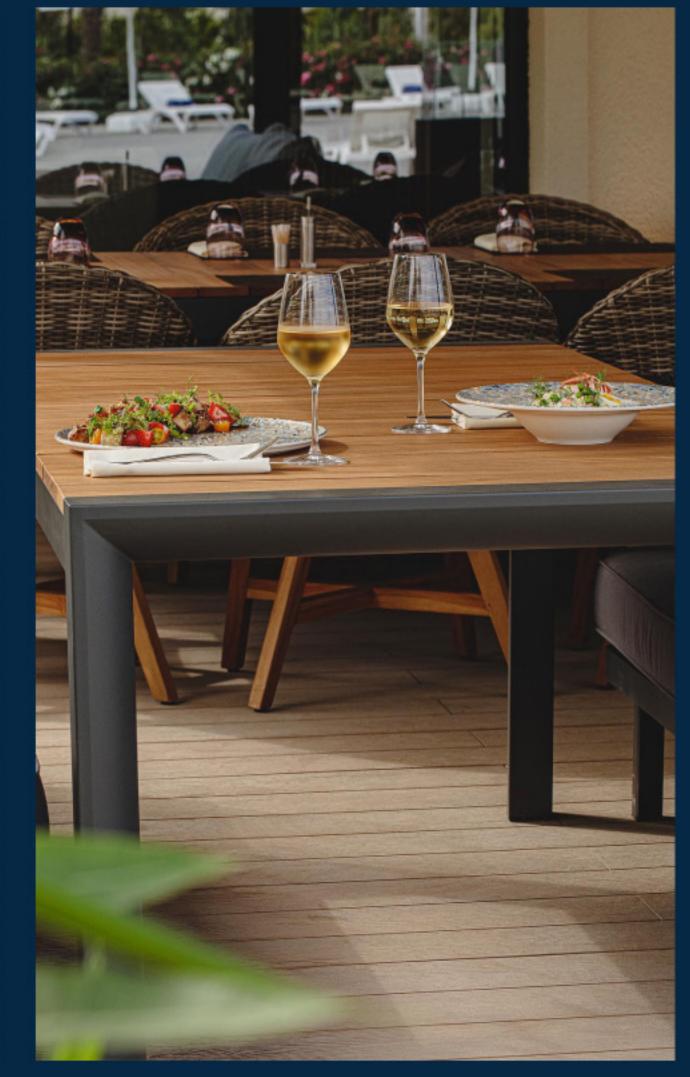














ONGOING AND PLANNED PROJECTS

LIGHTHOUSE 2









PARK RESIDENCES 3









PALAZZO DEL MARE









SKYLINE









CASPIAN DREAM LINER





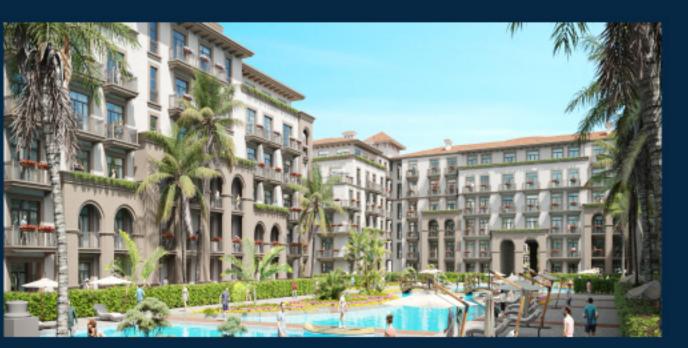




MARINA VILLAGE

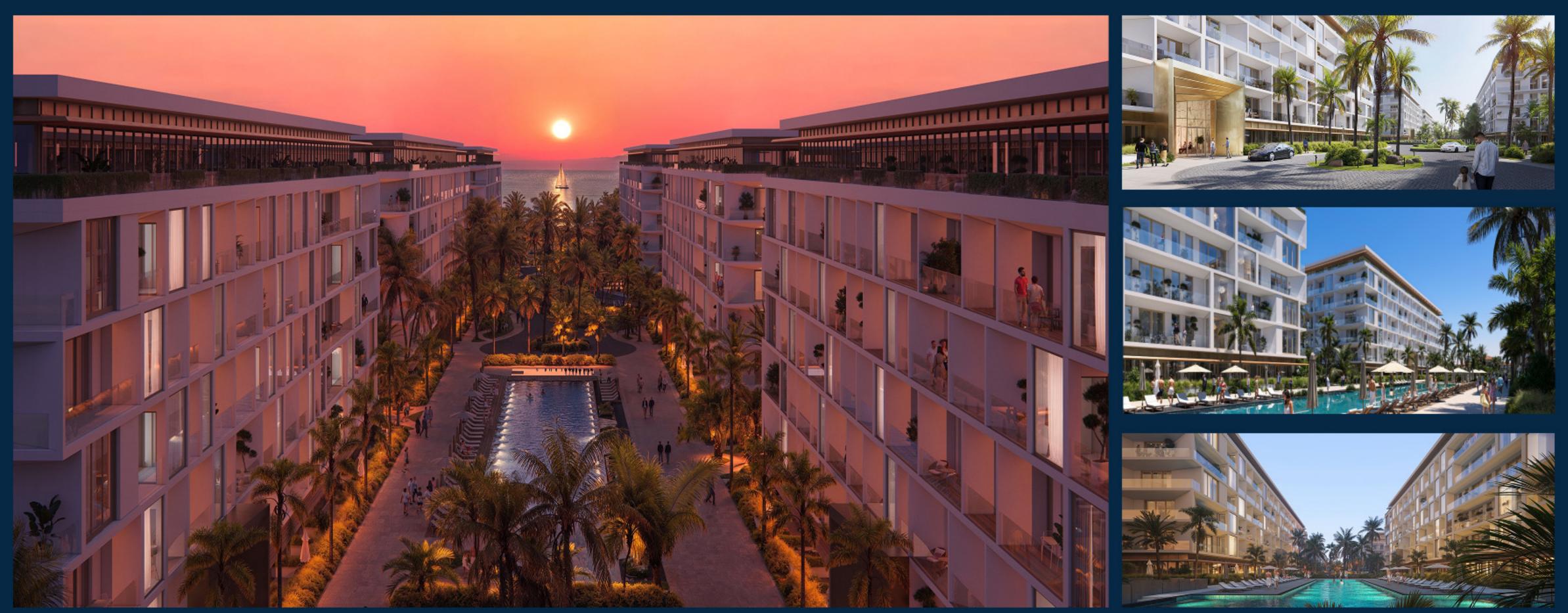








PRIME RESIDENCE









PALM BEACH









GARDENS RESIDENCES









SKY PARK









MIAMI RESIDENCE









WAVE RESIDENCE









BLUE WATERS









OASIS CRESCENT









FIVE STONES

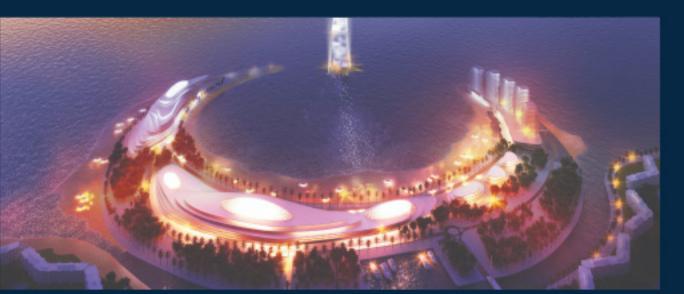












RADISSON BLU











VENETIAN HARBOUR









FISHER ISLAND









LANSERHOF











Be a part of Sea Breeze and Sea Breeze will become a part of You!

Edvinas Patalauskas

+971 563304110 e@28partners.com



Matthew Hewett

+971 503939490 m@28partners.com

www.28partners.com